

# Upcoming RingCentral partner webinars



Don't go in blind: attend these webinars to get the insight you need to boost business results.

## RingCentral Office 9.2 Release

Go for it

Date: Thursday, July 6, 2017  
Time: 9:00 a.m. PT

Explore the latest features designed to drive business productivity and grow your cloud communications revenue. We'll cover the most current offerings and application upgrades, including: new RingCentral Webinar solution, limited extension enhancements, mobile, desktop, and UI updates, and much more!

## Empowering the Modern Workforce

Register now

Date: Tuesday, August 8, 2017  
Time: 9:00 a.m. PT

Shifting demographics, the increase of mobile, distributed teams, remote locations, and software use are driving the demand for different modes and consumption of communication. Join us to learn from a RingCentral product expert more about product positioning, marketplace demands, and pain points.

## Big Wins: SMB, Mid-market, and Enterprise

Sign up here

Date: Thursday, July 20, 2017  
Time: 9:00 a.m. PT

Hear real RingCentral success stories! Learn how partners like you have won across all segments by positioning RingCentral against the competition, focusing on the value of RingCentral's full UCC solution, and leveraging the Channel Harmony program. After this webinar, you'll be well on your way to closing even more deals!

## Discovery Questions

Save your spot

Date: Thursday, August 24, 2017  
Time: 9:00 a.m. PT

In many cases, the discovery phase is the most important step in the sales process. It's everything that happens before Channel Harmony begins. Listen in for tips and best practices to get the most out of your discovery calls, and be on the path to qualification.