



Enjoy a perfectly
coordinated reward
EARN
1X or **1.5X**
on every closed deal

Earn 1x MRR*

Sell 1-199 RingCentral Office
digital lines or Contact Center users

Earn 1.5x MRR*

Sell 200+ RingCentral Office
digital lines or Contact Center users

Have questions? Contact your channel manager or partner support.

***Terms and conditions apply:**

To qualify, must be an active partner. For all qualifying accounts activated from January 1, 2018–March 31, 2018, the partner will be paid bonus based on the MRR at the end of the month in which the account is activated. Demo accounts or partner discount accounts do not qualify for this bonus. Payment exclusive to partners on a residual-only commission plan. Applicable to new customers activated from January 1, 2018–March 31, 2018. Customer must be on a multi-year contract. Office accounts with 1-199 digital lines or 1-199 Contact Center users activated qualify for 1x MRR; a minimum of 200 Office digital lines or Contact Center users are required to qualify for 1.5x MRR. RingCentral Office digital lines and Contact Center users can be combined for SPIFF qualification when activated within the same month. Does not apply to upsell accounts unless under a step-up agreement. Bonus amount does not include device cost. Customer contract must be signed and submitted to RingCentral by March 31, 2018. Accounts must activate by March 31, 2018. Should the customer cancel service within three months of acceptance by RingCentral, compensation paid as incentive payments will be assessed a charge-back on the incentive program. If applicable, contact your master agent or distributor for payment timeline.