

Upcoming RingCentral Partner Webinars

Speed It Up:
Gain the knowledge and confidence to surpass your biggest business goals



Shut It Up: Handling UCaaS Objections

Date: Tuesday, October 10

Time: 9:00 a.m. PT

[Sign up](#)

Believe it or not, objections are actually good! You should welcome them with open arms because they give you the chance to ask questions and be curious. After all, you can't handle an objection until you understand it. Learn how to use objections as an opportunity to gather more information about your prospect, get inside their heads, and coax them toward yes.

Stack It Up: Sell the Whole Product

Date: Tuesday, October 31

Time: 9:00 a.m. PT

[Save your spot](#)

The whole product is more than just one service—and much better enjoyed with a few complementary offerings. Don't leave money on the table or customers short-changed. Stack up and add up the value of bandwidth, installations, security, and storage, leveraging integrations like business apps, single sign-on, and more.

Lock It Up: UCaaS Security

Date: Thursday, November 9

Time: 9:00 a.m. PT

[Register now](#)

Security is often a concern voiced by customers. Luckily, it can easily be assuaged—in fact, UCaaS has been proven to be safer than on-prem! Put their minds at ease by learning just how safe RingCentral's top-notch security measures truly are...after all, the more you can intelligently reassure your customers, the more customers you'll ultimately have.