

Stack cheddar
Earn a beefy bonus

1X or 2X MRR

On every new customer



Earn 1x MRR*

Sell 1-49 RingCentral Office digital lines or Contact Center users

Earn 2x MRR*

Sell 50+ RingCentral Office digital lines or Contact Center users

Have questions? Contact your channel manager or email partners@ringcentral.com.

***Terms and conditions apply:**

To qualify, must be an active partner. For all qualifying accounts activated from 7/1/17-9/30/17, the partner will be paid bonus based on the MRR at the end of the month in which the account is activated. Demo accounts or partner discount accounts do not qualify for this bonus. Payment exclusive to partners on a residual-only commission plan. Applicable to new customers activated from 7/1/17-9/30/17. Customer must be on a multi-year contract. Office accounts with 1-49 digital lines or 1-49 Contact Center users activated qualify for 1x MRR; a minimum of 50 Office digital lines or Contact Center users are required to qualify for 2x MRR. RingCentral Office digital lines and Contact Center users can be combined for SPIFF qualification when activated within the same month. Does not apply to upsell accounts unless under a step-up agreement. Bonus amount does not include device cost. Customer contract must be signed and submitted to RingCentral by 9/30/17. Accounts must activate by 9/30/17. Should the customer cancel service within three months of acceptance by RingCentral, compensation paid as incentive payments will be assessed a charge-back on the incentive program. If applicable, contact your master agent or distributor for payment timeline.